Financials: July 1, 2016 – June 30, 2017

Reserve Fund 2017: $10,584,597

**Expenditures**
- Operating Expenses: $11,541,641
- Personnel Expenses: $23,033,444
- Total: $34,575,085

**Revenue**
- State Appropriations: $15,250,231
- Tuition and Fees: $16,819,595
- Other: $3,508,721
- Total: $35,578,547
Dear friends of Lake Superior College,

We’re pleased to reflect back on our academic year from July 1, 2016 to June 30, 2017 at Lake Superior College.

It has been another outstanding year of service and support for our students as they progress on their pathway to academic success and graduate to work in their chosen career fields. We are pleased to note that 75 percent of LSC graduates choose to stay and work in the region, enjoying a 94 percent job placement rate.

Lake Superior College continues to provide students with the third-lowest community college tuition in Minnesota. For the one-third of our student body who complete their two-year degree and transfer to a four-year college or university, the savings in tuition and fees are significant.

Through strong employee and community support, the LSC Foundation continues to grow its scholarship base. We added $30,000 in new scholarship funds in the last academic year, providing a total of 54 scholarships available to students in specific programs as well as for general financial need, especially for part-time students.

Our dedicated and talented faculty continue to inspire and motivate our students. Several faculty members, including chemistry instructor Kent Voelkner and English instructor Amy Jo Swing, were recognized this year with a Minnesota State Board of Trustees Excellence in Teaching award. Art faculty instructor Victoria Hutson also received an international technology teaching award, all well-deserved!

We’re working to serve our veterans as they return from service and enroll in college. We offer several military bridge healthcare training programs to help veterans transition to civilian medical careers. We also host the regional office for the Minnesota Department of Veterans Affairs on our main campus, which offers assistance for veterans in many areas.

Strong demand continues in the Arrowhead region and beyond for skilled employees in manufacturing, aviation and healthcare. We work closely with our industry partners to explore training options, such as adding cohorts, online learning and flexible scheduling, to address these labor shortages.

Lake Superior College is truly the community’s college. Our graduates and our employees contribute to the vitality of the Arrowhead region. We serve the Duluth-Superior community and beyond through our many dynamic and positive relationships. This includes our business and industry partnerships and advisory councils, our high school partners for the Post Secondary Enrollment Option (PSEO), Honors Online and College in the Schools (CITS) programs, our state and corporate workforce training partners, and our role as a regional Economic Opportunity Center which helps marginalized individuals plan for and attend college.

We are connected to our community. These strong bonds will continue to grow and flourish through our role as an institution of higher public education and all that it encompasses. It is an honor and privilege to serve as president of Lake Superior College. Thank you for your continued support!

Sincerely,

Dr. Patrick M. Johns
President, Lake Superior College
LSC Receives $1.12 M Grant for Regional Educational Opportunity Centers

Thanks to a five-year, $1.12 million grant from the US Dept. of Education, community members who qualify in St. Louis, Douglas and Carlton Counties will have free access to services designed to help them reach a better life through college training and education.

Lake Superior College was the only college in northern Minnesota to receive this funding and was the only institution in the seven-state region to receive federal funding to establish new Educational Opportunity Centers.

“Recent workforce projections estimate that nearly 65 percent of all jobs in the economy will require education and training beyond high school,” said LSC President Patrick Johns. “We hope to serve approximately 1,000 individuals with this grant by providing services and guidance to help them access college education and job training resources.”

IceHawks Soccer Teams and Coach Recognized

Congratulations to the men’s and women’s IceHawks soccer teams! Mally Lumsden, Forward; Gustavo da Rocha, Midfielder; Xavier Tuominen, Defender; Ricardo Jose Giatan Garzon, Honorable Mention and Mike Petoletti, Honorable Mention, were named to the 2016 Minnesota College Athletic Conference (MCAC) Men’s Soccer All-Division Team. Coach Jeff Lightfoot was named Division Coach of the Year.

The following players were also recognized with IceHawk team awards: Men’s team: MVP: Malcolm Lumsden; Most Improved: Xavier Tuominen; Leadership: Alexander Johnston; Sportsmanship: Nick Braun; Golden Boot: Malcolm Lumsden; Women’s team: MVP: Allison Streed; Most Improved: Confort Habia; Leadership: Emma Whitman; Sportsmanship: Amanda Laine

Nursing Students’ Perspective Changed by Ecuador Trip

Nursing students Sara Collins, Alexis Eliasen, Matti Hirdler, Breana Peterson, Stephanie Riesland and nursing instructor Sue Shelerud traveled to Ecuador spring 2017 with a group of Minnesota nursing students from Rochester, Winona, East Grand Forks, and Worthington. Each student raised her own funds for the trip and received college credit towards their nursing degree.

The service learning trip was led by Rochester Community and Technical College nursing faculty member Diane Witzig and Kate Welp, a registered nurse with the Mayo Clinic. Welp’s nonprofit organization, Hands for Humanity, provided the service learning component and Ecuador connections.

In Guayaquil, the students visited the Damien House, a former infectious disease hospital for people living with Hansen’s Disease, also known as leprosy. Some of the elderly patients have lived there for decades. They are cured but suffer from nerve damage. The nursing students also toured a small public hospital that was very basic with six patients to a room, a hospital for middle-class patients, and a cancer hospital that was modern and well-staffed.

The nursing students participated in a rural health fair where they presented on diabetes, oral care, handwashing, high blood pressure, and helped administer anti-parasitic medications to members of the community.

“We wanted to get our nursing students out of their cultural comfort zone,” said Shelerud. “This trip provided our students a well-rounded exposure to a country with developing and varied health care resources.”
Sappi/LSC Partnership Highlights Advanced Mechatronics Training

“We have a mill to run. We have to be able to fix the machines without major down time,” said Loren Manty, union president of National Conference of Fireman and Oilers (NCFO) Chapter 939, Local 32BJ. “In the past, if a motor needed to be replaced, I would do the mechanical part of the job and the electrician would handle the wiring. Now I am trained to do the whole job. And so is the electrician.”

This cross training between craftspeople in the NCFO is part of the ongoing skills training partnership that has evolved at Sappi in the last couple of years with management, unions, and Lake Superior College at the table.

“We are proud of the relationships we have with the unions,” said Mike Michaud, Sappi’s human resources manager. “These positive relationships are key to keeping up with changing times to train our employees for a rapidly evolving environment. It means we are able to shift production gears on the fly to meet market demand and stay competitive.”

“It’s an unusual partnership in that both the electrical and the mechanical crafts and management have all been on board,” said Linda Papison, Lake Superior College Workforce Development grant manager. “Sappi has been in the forefront of recognizing automated manufacturing. The union sees the benefits of actively participating in the development and implementation of the training for their members.”

The Sappi pulp and paper mill in Cloquet, Minnesota has been in business since 1898, producing premium coated papers along with wood pulp products. Employee skill sets and training needs at the mill are changing, due to advanced manufacturing technology and the demographics of an aging workforce with Sappi losing potentially fifty to sixty employees to retirement in the coming years.

To address these workforce challenges, Lake Superior College, through its customized training division and the Minnesota Advanced Manufacturing Partnership Project (MnAMP), has worked with Sappi to develop curriculum and provide training stations and equipment to cross-train its maintenance employees in skill sets related to the field of mechatronics. This rapidly growing field integrates electronics, mechanics, pneumatics, hydraulics and computer controls systems to create new and improved automated manufacturing production systems. As a result of the newly acquired skills, employees qualify for a higher pay grade after completing training.

Students Win Numerous Awards at Business Professionals of America National Conference

Eight top students from Lake Superior College attended the Business Professionals of America (BPA) 2017 National Leadership Conference in Orlando May 9–14. They joined more than 7,000 conference delegates from across the nation and participated in national level business skills competitions, workshops, general sessions, and national officer candidate campaigns and elections. LSC students made it on stage at the BPA Awards Ceremony 15 times.

“These awards are the culmination of a year’s worth of business skills education, training and hard work,” said chapter advisor and instructor Barb Struck.

Struck noted that along with the many earned awards, Garrett Bock was elected vice president of the National BPA organization. “We are proud to have LSC represented on this prestigious board,” said Struck. “Congratulations, Garrett! You will serve us well.”
2017 Awards Granted

DEGREES, DIPLOMAS, CERTIFICATES

- **419** Occupational Certificate
- **259** Associate in Arts Degree
- **324** Associate in Applied Science Degree
- **153** Occupational Diploma
- **35** Associate in Science Degree
- **2** Associate in Fine Arts Degree

Total: **1,192**

Online, Classroom and Hybrid Enrollment

- **Classroom by Credit**: 65,872
- **Hybrid by Credit**: 1,748
- **Online by Credit**: 27,166

Enrollment by Admission Status

- Undergraduate Regular: 2,127
- Undergraduate Transfer: 2,073
- High School Students: 203
- Undergraduate with Previous Degree: 1,658
- Other Non-Degree Seeking Students: 203
- Non-credit: 4,416

Total Student Enrollment: **10,477**

2017 Unduplicated Faculty & Staff

- **Managers & Supervisors**: 12
- **Instructional Faculty**: 200
- **Total Employees**: 358
- **Service & Support**: 93
- **Administrators**: 10
- **Professionals**: 43

5/1/17 Census Point

Class of 2017 Student Demographics

- **Student Age**
  - Average: 28
  - Minimum: 14
  - Maximum: 70+

- **Student Gender**
  - Female: 42%
  - Male: 50%
  - Unknown: 8%

- **Student Enrollment**
  - Full-time: 57%
  - Part-time: 43%

- **Non-credit**
  - 21%

- **Number of Graduates**
  - 2017: 1,156

Source: Minnesota State Operational Data
Kent Voelkner and Amy Jo Swing Receive Minnesota State Board of Trustees Awards

Faculty members Kent Voelkner and Amy Jo Swing were among twenty-seven outstanding Minnesota State faculty members honored during the Minnesota State Board of Trustees Awards for Excellence in Teaching ceremony held in St. Paul in April 2017.

Voelkner teaches chemistry at LSC and Swing is an English instructor. They were recognized for their instructional expertise, exemplary teaching strategies and service to their students, college and communities.

The Awards for Excellence in Teaching were established in 2007 by the Board of Trustees to spotlight outstanding dedication and accomplishment of Minnesota State faculty who prepare students for their professional, scholarly and civic lives.

Victoria Hutson Recognized with International Teaching Award

Art faculty member Victoria Hutson was recognized as the 2017 Outstanding eLearning Faculty on at the annual Instructional Technology Council (ITC) eLearning Conference in St. Petersburg, Florida in February 2017. ITC only chooses one or two nominees to receive an ITC Award for Excellence in eLearning for Outstanding Faculty. In 2017, only Hutson earned this recognition.

An educator for more than 33 years, Hutson has taught online for fifteen years. Since 2001, she has designed and taught multiple art history courses as well as highly engaging online studio arts courses, including digital photography, digital drawing, digital painting, and 2D digital design.

The ITC award recognizes Hutson’s development of more than 200 instructional videos; her focus on providing online students accessible materials and personal feedback (including audio feedback on their visual works); ongoing professional development pursuits; and her commitment to meeting each student where they are at by assessing their pre- and post-skills and personalizing instruction to meet their needs.

Grants Awarded FY17

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<thead>
<tr>
<th>GRANTS</th>
<th>AMOUNT</th>
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<tr>
<td>Federal Carl Perkins</td>
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<td>TRIO Student Support Services</td>
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<td>TRIO EOC</td>
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<tr>
<td>Cybercorps- St. Cloud State/National Science Foundation</td>
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<tr>
<td>CyberCorps SFS Scholar- St. Cloud State/</td>
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<tr>
<td>National Science Foundation</td>
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<td>Bridges to Baccalaureate- UMD</td>
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<td>2017 GenCyber Intro Camp- National Security Agency</td>
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<td>2017 GenCyber Adv Camp- National Security Agency</td>
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<td>Give Kids a Smile- MN Dental Foundation</td>
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<tr>
<td>Instate-Outstate Exchange- MN Office of Higher Ed</td>
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<td>Career Advantage Now II- MN Office of Higher Ed</td>
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<td>Faculty Inquiry Groups- Minnesota State System Office</td>
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<td>360 K-12 Robotics Camp- Bemidji State</td>
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<td>360 NSF-ATE Regional Center Award- Bemidji State</td>
<td>$8,530</td>
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<tr>
<td>College Readiness- Minnesota State System Office</td>
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</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td><strong>$1,075,235</strong></td>
</tr>
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LSC Student Club Project ‘A Soldier’s Love’ Helps Veterans

The striking back-lit silhouette of a combat vet stands ready, flanked by his faithful dogs. The “A Soldier’s Love” sculpture is a community service project created by a team of Lake Superior College Integrated Manufacturing students to help veterans by raising funds for assistance dogs.

Student Kathleen Crooks took the lead on the SkillsUSA Club community service project. “I wanted to help our veterans who have served our country,” said Crooks. “We are using the SkillsUSA Club project to raise money for an assistance dog for a local vet. It costs between $10,000 to $60,000 to raise and train one assistance dog. We know how life-changing it is can be for a vet who may suffer from PTSD, a physical injury or other challenges to have an assistance dog.”

Crooks works with PetsLoyal2Vets, a Burnsville-based nonprofit that connects veterans throughout Minnesota with trained therapy companion dogs at no cost to the veterans.

“Kathleen’s passion and drive for this project has been impressive,” said Matt Farchmin, Kathleen’s welding instructor at LSC and SkillsUSA Club advisor. “Her dedication has made this project happen. The team she assembled has gone above and beyond to raise money to help veterans.”

Inspired by a photo of a veteran with his dogs, the piece is designed by LSC alum Spencer Wilenius. The Integrated Manufacturing team put more than 100 hours into making the pieces, starting with the plasma cutting, cleaning, welding, and painting of the steel and finishing the pieces by installing the backlighting. The sculpture earned a gold medal in the community service category in the state SkillsUSA’s competition.

LSC and UW-Superior Sign Superior Connection Partnership to Ease Transfer Process

Lake Superior College and the University of Wisconsin-Superior signed a new formal partnership in September 2016 to further ease the transfer process between the two institutions. The Superior Connection partnership allows students to make a seamless transfer in dedicated online majors.

In addition to the direct transfer agreement, UW-Superior and Lake Superior College have also signed a Reverse Transfer Agreement, which will allow students to earn an associate degree by combining their credits earned at Lake Superior College with those earned at UW-Superior.

“UW-Superior and LSC share the values of serving our students the best we possibly can while providing additional and clearly designed pathways toward degree completion,” said UWS Chancellor Renee Wachter. “These new agreements are designed to help our students succeed while in school, as well as after they graduate.”

“Anything we can do to make it easier for LSC students to start, continue and complete their education is a priority for us,” said LSC President Patrick Johns. “We value the continuing partnership we have with UW-Superior and the numerous agreements we have in place that help students smoothly transition from earning a two-year degree to completing a four-year degree. The new Superior Connection transfer and the reverse transfer agreements will serve all our students well in their pursuit of meaningful higher education.”

Students can choose an emphasis from online options: Elementary Education, Sustainable Management, Health and Wellness Management, and all other online transfer programs appropriate to transfer to UW-Superior (Individually Designed, Exercise Science, Communicating Arts).
Lake Superior College hosted free career exploration academies and camps for youth in June 2017 including aviation, robotics, firefighting, health and wellness and computer cybersecurity.

Students in the Aviation Camp had the chance to operate a flight simulator and experience a “Discovery” flight in one of LSC’s aircraft. Talks by professionals working in the aviation industry and career exploration were provided with tours of local aviation industries and the airbase.

At the Robotics Academy, campers worked in teams at Lake Superior College’s Downtown Center to assemble robots, using kits and onsite manufacturing tools and equipment. Guest speakers talked about jobs in manufacturing and educational pathways.

Students in the Firefighting Academy explored career opportunities in the emergency medical, safety and rescue fields. They experienced firefighting attack, safety and survival situations with hose-lines, ladders, ventilation, forcible entry, auto extrication, high angle rescue, search and rescue and CPR scenarios.

Campers at the Health and Wellness Camp learned outdoor survival techniques and explored healthy eating, massage, yoga and other relaxation techniques.

The GenCyber Camps included Introductory GenCyber and Advanced GenCyber sections for students in grades 7–12. These camps are part of a program sponsored by the National Science Foundation and National Security Agency to encourage youth to pursue cyber careers that are key to the cyber defense of the country.

According to the NSA, the vision for the GenCyber Camp program is to be part of the solution to the nation’s shortfall of skilled cybersecurity professionals. People with cybersecurity skills are needed for the federal government, state and local governments, the military, private industry, nonprofits, and for individuals for their personal assets.

Local Dentists and LSC Provide Free Dental Care to Children on “Give Kids a Smile” Day

Lake Superior College’s Dental Hygiene Clinic teamed up with dental professionals, including six volunteer dentists, to provide free care on Feb. 3, 2017 for more than sixty children whose families cannot afford it.

“Healthy teeth are vital to overall health and even a key to success in school,” said Cindy Upton, LSC dental clinic coordinator. “This is a special effort to reach children in need of dental care.”

The “Give Kids a Smile” program is a statewide outreach effort coordinated by the Minnesota Dental Association whose members are committed to providing all children with dental care and improving access to care throughout Minnesota. Now in its 15th year, “Give Kids a Smile” has provided free dental care to more than 45,000 children.
Vine & Dine Fundraiser Raises More Than $22,000 for New LSC Scholarships

The Lake Superior College Foundation hosted its annual Vine & Dine gala fundraiser on March 2 at the Clyde Iron Event Center. More than $22,000 for student scholarships was raised through the tasting event and auctions. WDIO-TV News Anchor Darren Danielson hosted the evening’s festivities with special guest Duluth Mayor Emily Larson. More than eighteen area restaurants, caterers, craft beer and liquor providers donated their resources for the event.

Toolbox Scholarships Provide Tools for Machine Tech Students

Machine tech students Jared Wood, Brady Mostoller, and Ryan Marshall are now well-equipped to be successful in their machining program and their careers. The LSC Foundation awarded each student a new box of tools containing $1,500 worth of calipers, micrometers, indicators and more. As long as they complete the program, each student may keep the toolbox.

Fore for Students at Golf Outing

Corporate teams and individual golfers enjoyed their game at the 15th annual LSC Foundation golf outing at the Ridgeview Country Club, completing the day with an awards dinner and team prizes. More than $27,000 was raised to support student scholarships.

LSC Foundation Statement of Financial Activity

<table>
<thead>
<tr>
<th></th>
<th>FISCAL YEAR 2016</th>
<th>FISCAL YEAR 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
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<tr>
<td>In-kind support</td>
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<td>In-kind donations</td>
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<td>Investment Income</td>
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<td><strong>672,669</strong></td>
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<td>Management and General expense</td>
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<td>Scholarship program support</td>
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<td>Fundraising expense</td>
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<td><strong>731,428</strong></td>
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<td>Surplus of Revenue over Expenses</td>
<td>24,127</td>
<td>58,759</td>
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<td><strong>Year-End Net Assets</strong></td>
<td><strong>971,624</strong></td>
<td><strong>1,171,496</strong></td>
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</table>
LSC Foundation Donors, July 1, 2016–June 30, 2017

Legacy Club
$50,000+
Ordean Foundation

Fellows Club
$10,000-24,999
Vinod Gupta
Larry Nord

Honors Club
$5,000-9,999
David & Beverly Wickstrom

Scholars Club
$2,500-4,999
Patrick and Patricia Johns
Duluth Superior Area Community Foundation
St. Mary’s Medical Center Auxiliary

Director’s Club
$500-999
Cynthia Annable
Natalie Bothwell
Jacqueline Carlson
Zelda Cheme
Steven Dalager
Riley Doering
John Eagleton
Wade Gordon
Steven Jorgensen
Gary Kruchowski
Kathleen Nelson
Diane Rauschenfels
Andy Reierson
Karen Ruona
Ronald Stanius
Dale Sundeen
Dick Woleat
Jane Worley
Nikolay Zhelev
Barcodes Plus
Eventbrite
Fond du Luth Casino
General Mills
Hallberg Engineering, Inc.
LHB, Inc.
Overhead Door Co.
Parsons Electric
The Jamar Company
Your Cause, LLC

College Club
$250-499
Janet Blixt
Jeri Brysch
Kyle Carlson
Mitchell Connor
Terry Detjen
Gretchen Flaherty
Nancy Fredrickson
Katherine Grosh
Theresa Hornstein
Elisabeth Ingram-Diver
Perveen Jawaid
Dianah Johnson
Melanie Kucera
Jody Langseth
Paul Laskowski
Katya Lofquist
Bob Maki
Joni Mathison
Candace Melde
Connie Moore
Jody Ondich
Bob Pasek
Timothy Peterson
Bridget Reistad
Jody Richards
Kent Richards
Deanne Roquet
Jeri Schwerin
Lynnette Steen
Russell Stewart
Jenni Swenson
Dan Traska
Zbigniew Wdowiak
Lori Yecoshenko
Bong Book Club
Chipotle
The K Foundation

Loyalty Club
$1-249
Alan Alberg
Deborah Amys
David Amys
Janet Anderson
Autumn Ballard
Linda Basara
Steven Bauer
Dorian Beaulieu
Brian Bich
Michael Boisjoli
Sue Boudrie
Rudy Bowers
Kirsten Bowman
Susan Brashaw
Calandra Bruce
David Burson
Sarah Bustom
Ann-Marie Carlson
Marie Carter Brooks
Paula Castleman
Emily Chapinski
Therese Dandrea
Christine Day
Peter DeSutter
Renee DeWitte
Susan Doering
David Driscoll
William Dryborough
James Eisenhauer
Karen Ellingson
Daniel Fanning
Kristen Fenlason
Mary Ferguson
Bridget Field
Mary Finnegan-Ongaro
Kelly Florence
Lorrie Fox
Layne Froehlich
Steven Fudally
Elizabeth Gagnon
Steve Gilbertson
Leanne Grbavich
Heather Grillo
Kelli Hallsten Erickson
Kiri Halonen
Britni Hardy
Jena Hart
Lynn Hawes
Aaron Hawley
Doreen Hernesman
Victoria Hutson
David Israel
Jamie Jepperson
Sharon Johnson
Sherri Johnson
Kristina Johnson
Britt Johnson
Debbie Johnson
Kelsey Johnson
Carol Johnson
Lewis & Ruth Keppers
Shelly Kettelhut
David & Jean Kirwan
Jeffrey Koehler
Brenda Koneczny
Clifford Koski
Karlin Krebs
Roger Krob
Erik Krois
Jim Landwehr
Timothy Larson
Beth Lee
Melissa Leno
Steve LePage
Jon Lintula
Betsy Little
Robert Little
Valdean Lundberg
Maypakou Ly
Sherri Maisuk
Brenda Martin
Elisabeth L. Mason
Brenda Martin
Sherri Maisuk
Mary Murphy
Elisabeth L. Mason
David Massaglia
Pamela Matson
June McLachlan
Glenn Merrick
Denise Mills-Lemire
Chad Moss
Mary Murphy
Cindie Olson
Mary Orman
Craig Peterson
Daniel Pioro
David Podratz
James Pratt
Kimberly Preiner
Keri Rakes
Karen Ramsey
Diane Rauschenfels
Andy Reierson
Joan Rengo
Thomas Renier
Paul Richgruber
Chris Ringsred
Dustin Ritchie
Georgia Robillard
Carleen Ronchetti
Kyle Roskoski
Lolly Rushenberg
Anna Sackette-Ursness
Michael Sakowski
Terri Schumacher
Judith Seifert
Susan Shelerud
Marilyn Slattengren
Daniel Smith
Jennifer St. Arnold
Bryan Stark
Bab Struck
Matthew Swanson
Amy Jo Swing
Jonathon Thompson
Terese Tomanek
Sancia Tondryk
Max Udovich
Leann Ulvi
Valeri Vega
Steve Wagner
Stephanie Wainionpaa
Judy Willoughby
Melissa Winkler
Rebecca Wodziak
Paula Young
Amazon Smile
Buffalo Wild Wings
Razoo Foundation
Wells Fargo Community Support Campaign
Minnesota State is the fourth largest system of state colleges and universities in the nation with 30 colleges, 7 universities, and 54 campuses. We are also proud to partner with businesses throughout Minnesota and beyond.

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